



IDA CENTONI MONTGOMERY

Branch Manager

Residential Listing & Staging Expert

DRE #01071358



PREMIER AGENT
NETWORK

Executive Sales Management,
CEO, Speaker and Trainer

Certified in Advanced Contract Law
Family Trust Sales Specialist

CONTACT



Direct 530.718.0005



IdaGetsYouResults@gmail.com



idacentoni.com
performancemomentum.com

SKILLS

- Client Focused Sales
- Sales Planning
- Prospecting Systems
- Operations Management
- Strategic Communicator
- Expert Negotiator
- Rapport Building
- The Art of Presentation
- Team Building Workshops
- Public Speaking
- Target Marketing
- Results Trainer
- Client Relationships
- Mental Toughness

HOBBIES

- GOLFING
- READING
- HIKING
- LEARNING

PROFILE

- Extensive experience in supervising and managing employees; hiring and training, and recruiting top talent
- Skillful public speaker with excellent interpersonal skills, communication tools and presentation skills
- Self-motivated as a resourceful team player; able to set effective policies and meet impossible deadlines
- Operations management; excels at improving quality, productivity and efficiency, focusing on growing the business through relationships
- Driven leader, results coach, executive management and real estate sales professional, trusted senior advisor with a passion to make a difference through authenticity of a "real world – real results" communication style

EXPERIENCE

RESULTS TRAINER / EXECUTIVE COACHING / MENTAL CONDITIONING / SPEAKER | 1992-PRESENT

- PerformanceMomentum.com | Owner
 - Business and Private Results Coaching and Consulting
 - Mental Conditioning and Sports Psychology
- Trainer at live events and logistics/production assistant for author, philanthropist, peak performance coach Anthony "Tony" Robbins
- Coaching and mentoring teams and developing new business strategies
- Original Board Member: Anthony Robbins Foundation
- Executive Associate Robbins Research Inc. "RRI"

RESIDENTIAL REAL ESTATE SALES | 1989 – PRESENT

- Top Producer as a Listing Agent in Placer County
- Achieved Master's Club the first year in New Market
- CEO/Owner of one the Top 25 Residential Firms in Northern California
- Certified Relocation Director, "CRP" and Residential Relocation Listing Expert / ERC Appraiser for Fortune 500 Company Executive Transferees
- "Rookie of the Year" award in Residential Real Estate Sales, 1990

EDUCATION



Ashworth University Career College, Georgia

Sports Psychology for Professional Peak Performance



The Center for Mediation in Law Marin County, Ca.

Certification Contract Law, Meditation & Conflict Resolution



United States Golf Teachers Federation, Florida

Level One Teaching Certification of Golf Fundamentals



**Anthony Robbins Mastery University & Leadership Academy,
San Diego, Ca.**

Graduate Student, Peak Performance Coach and Trainer



McDonald's Hamburger University, Oak Brook, IL

Graduate Student, Center for Training of Store Management and Operations